Bringing communities together through group exercise

Emma Forward, Chief Operating Officer, EMD UK



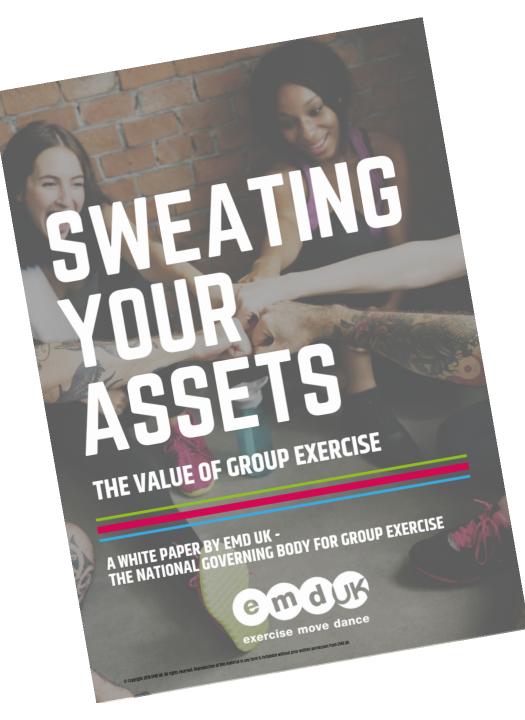
The Voice of Group Exercise Campaign

Themes

- 1. Promoting the value of group exercise across all markets and supporting operators to make positive changes
- 2. Championing for better recognition for quality instructors
- 3. Challenging instructors to demand better recognition by delivering excellence every time
- 4. Supporting instructors to achieve excellence via qualifications, CPD, business tools and career advice.



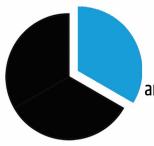




THE VALUE OF GROUP EXERCISE







OVER A THIRD of regular group exericsers are meeting the Chief Medical Officer's guidelines for weekly exercise¹

29% of current weekly participants were previously **inactive**¹





GROUP TRAINING is the second highest and fastest growing fitness trend of 2018⁵



Over a third of all adults in England have taken part in the last year ¹

REFERENCES: 1. EMD UK National Survey 2018. 2. IHRSA Health Club Consumer Report 2016. 3. The Retention People 2013. 4. Les Mills Insights 2019 Group Fit: raise revenue, reward instructors. 5. ACSM 2018 Top 20 Fitness Trends report. 6. American Journal of Health Behaviour 2015. 7. Journal of the American Osteopathic Association 2017.

THE VALUE OF GROUP EXERCISE

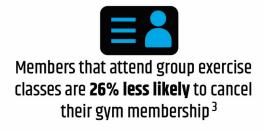


GROUP EXERCISE IN THE GYM



8

47.5% Nearly half of all club members participate in group exercise² Membership of boutique studios has grown by **70%**²



E INCREASE PROFITS

Bigger group fitness studios are more profitable per square metre ⁴

> Group exercise is **more profitable** per square metre than cardio or weights area ⁴

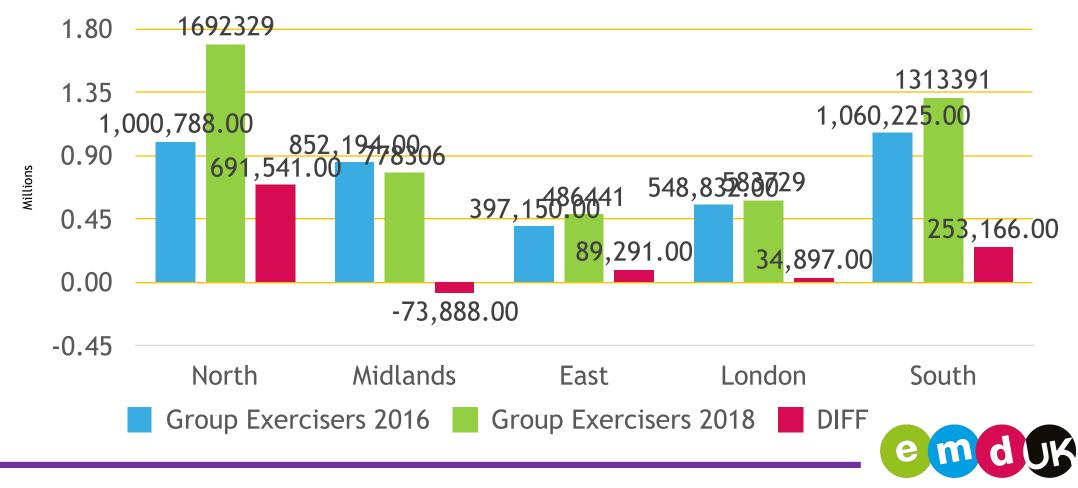
UPSKILL Upskilling instructors has a direct impact on class occupancy and member retention ⁴



HEALTH IMPACT Group exercise can lower body fat percentage by 1% in women with type 2 diabetes ⁶

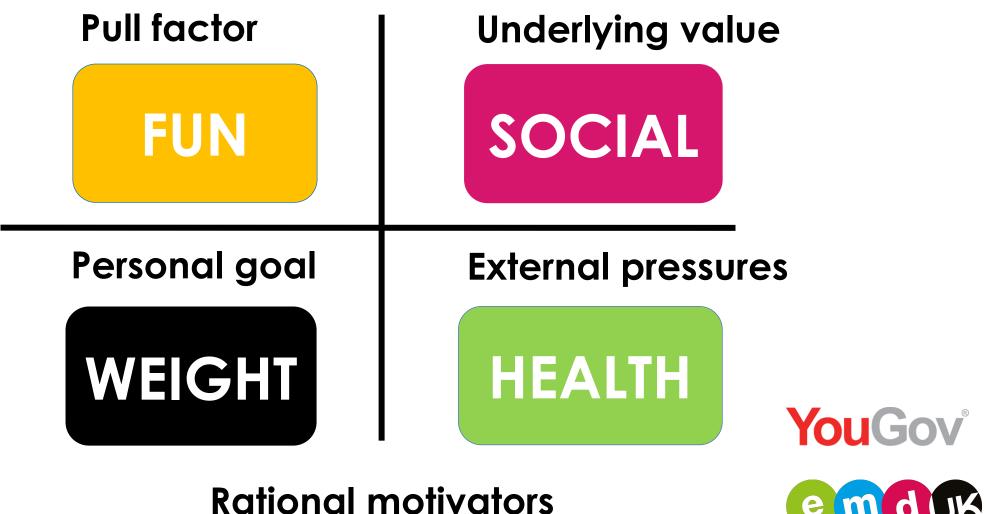
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Group Exercise Geography



exercise move dance

Emotional motivators

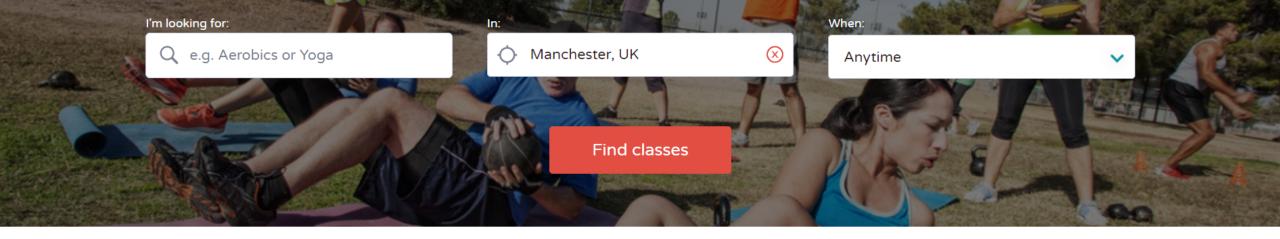


Rational motivators

exercise move dance

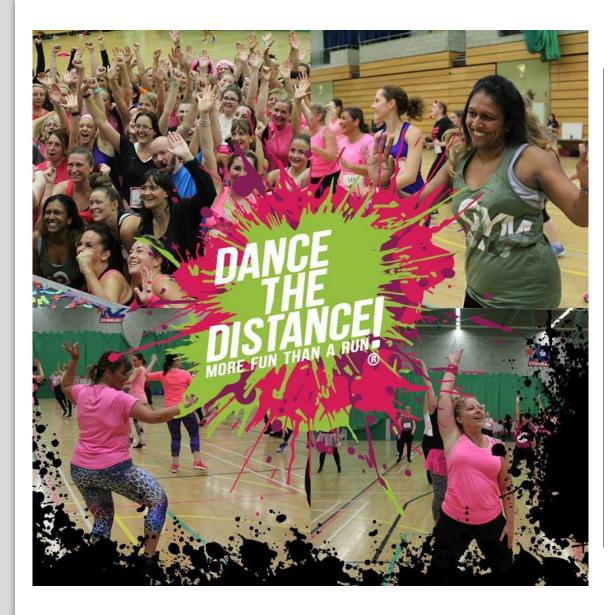






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FOR LIFE HELP MAKE IT HAPPEN

DANCE THE DISTANCE WITH KAREN AUSTIN

On maybe the hottest Monday evening of the year 71 ladies descended on Hollingworth Business and Enterprise College ready to take on the challenge of Dance the Distance – a dance class led by the lovely Karen Austin of Topaz Fitness where all the dance steps have been counted so that in the end you will have danced the equivalent of a 5 k run!

It was really a fabulous event which culminated with the lights being dimmed the glow sticks coming out at we danced our way to the finish line! The event was supported by the lovely Nic from Moo Boutique, Milnrow who brought along a rail of gorgeous clothes and accessories and kindly donated 10% of all sales on the evening to Kidneys for Life.



Karen also held a raffle and there was a prize draw to win a Fitbit. It was a truly brilliant evening and we are so grateful that Karen chose to support Kidneys for Life. An astounding £1010 was raised and everyone who took part really had a fabulous evening! **Thank you to all involved.**





exercise move dance

THE NATIONAL GOVERNING BODY FOR GROUP EXERCISE



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